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Company Profile:

Taylor Hospital is a 105-bed hospital that annually admits more than 7,000 patients and received more than 28,000 ER visits per year.

The Situation:

In order to become the sole air filter supplier to the hospital General Aire was asked to keep a spare stock of the air filters the hospital used. The hospital made this request in case of emergencies.

The Action:

General Aire committed to keeping a set of each type of filter the hospital used on hand with an additional commitment of making same day delivery in the case of any emergencies.

The Result:

After a fire broke out in a mechanical room the HEPAs feeding the ICU area were damaged. The hospital reached out to General Aire for a set of their HEPAs. Within two hours the HEPAs had been delivered. Typically, HEPA filters take 2-3 weeks to be delivered or an additional expediting cost is added for emergencies. By keeping these HEPAs in stock the hospital avoided the long wait time and cost associated with rushing these HEPAs for their critical units.