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#### Company Profile:

Villanova University, is a private research university in a northwest suburb of Philadelphia.

#### The Situation:

The facility was changing cheaper synthetic pleated filters every three months causing excessing amount of time dedicated to changing air filters.

#### The Action:

After discussing the benefits of the Camfil 30/30 the university decided to extend a one year contract to try the filters out. The 30/30s were going to be changed every 6 months instead of 3. A guarantee was placed on the filters. If for some reason they failed the university would have the failed filters replaced for free.

#### The Result:

After 1 year of service not one 30/30 failed. This saved the university in the time dedicated to changing air filter which opened up more time for their HVAC tech to perform other needed PMs.